

## General Store

Many years ago, early settlers relied on the "General Store" to provide the goods necessary to sustain their pioneer spirit. In turn, the store owners depended on the continued patronage of these valued customers to stay in business. This newsletter is dedicated to the valued customers of the Defense Supply Center Philadelphia (DSCP) General & Industrial (G & I) Directorate.

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### Multiple Support Vehicles for Safety and Rescue Equipment

On May 1, 2001, the Special Operations Equipment Branch of the G&I Directorate assumed item management responsibility for Safety and Rescue equipment within Federal Supply Class 4240. Since that time, we have positioned ourselves to fulfill your requirements with more logistics support vehicles than were previously available. Safety and rescue equipment support vehicles include: (1) the traditional depot inventory system, (2) Direct Vendor Delivery Indefinite Delivery Type Contracts (DVD IDTs), (3) Prime Vendor (PV) contracts, and (4) Department of Defense (DoD) Electronic Mall (Emall). Commodities provided include half and full face respirators, chemical/biological masks, oxygen canisters, protective clothing, harnesses, hoists, helmets, knee pads, hearing protectors, face shields, goggles, gloves, earplugs, ergonomic equipment, air monitoring devices, gas detection devices, atmospheric equipment, first aid kits, fall protection devices, self-contained breathing apparatus, signage, and more.

1. Through the traditional depot inventory system, an array of safety and rescue equipment is available for immediate delivery from our multi-million dollar depot inventory. This inventory, assigned to the Defense Logistics Agency for management, consists of items used by multiple military Services. Depot procurements are executed using combined Service requirements. Requisitions should be submitted, through normal channels, to Routing Identifier Code (RIC) S9I.

2. We have DVD IDT contracts in place with all of the major respirator manufacturers (3M, **MSA** and Scott). These contracts have been synopsized, competed and reviewed for fair and reasonable pricing. Respiratory products are shipped



Safety & Rescue

#### Defense Logistics Agency Provides Total F-16 Night Vision Support



The Defense Supply Center
Philadelphia (DSCP) General
and Industrial Directorate Lighting Branch recently awarded a
long term multi-award contract for
spares sustainment for the United States
Air Force (USAF) F-16 aircraft Night
Vision Imaging System (NVIS) program.
This Defense Logistics Agency (DLA)
corporate contract covers 160 National
Stock Numbers, spread across all three

DLA Defense Supply Centers (Richmond, Columbus and Philadelphia), and enables DLA to provide continued spares to support the F-16 NVIS program through the next decade. The contract was awarded with a two-year base period (worth in excess of \$7.5M annually) and has the flexibility to provide eight subsequent options years of support for our USAF customers.

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#### **Director's Corner**



Did you notice how many methods of acquiring gifts were available this past holiday season? I know I did. You could break down those methods into two general categories, traditional and contemporary. Traditional, of course, means going into a store to buy something, while the contemporary alternatives include: phone, fax and Internet ordering.

Many of you are finding this also applies to your military or federal procurement activities. You can order supplies through traditional means or by using some of our newer methods. Of course, traditional in this sense would mean through a MILSTRIP requisition, while the other methods run the gamut from online ordering, MIPRs and credit card to fax and phone orders. Our mandate is to make it as easy as possible for you to get supplies from us, no matter which method you choose.

The traditional measures we've used in the past to quantify our support have also seen a change. Since reaching a peak of 226,000 plus backorders in May 2000, we've steadily whittled that down to 163,759 today. I'm confident we'll reach our goal of 135,000 backorders by June 2002. Another traditional measure, supply availability, has also rebounded from 82% to 87.6% and an even higher 89.4% for Weapons coded NSNs. But where we really shine is when some of our newer methods, or Prime Vendor Programs, are measured.

Compare the supply availability percentages above with what we've achieved through our Industrial Prime Vendor (IPV) NADEP North Program. Island reported availability of 99 %, Anniston Army Depot 99.4 % and Oklahoma City-Air Logistics Center reported 98 % availability last year for the benchstock items on their respective contracts. I know it's not just having the parts that you're interested in, but getting them as quickly as possible. Our new methods help there too. Before we awarded our Wood Products Prime Vendor contracts, wood deliveries in Europe typically took from 60 to 90 days and in the Pacific from 150 to 200 days. Using our Prime Vendor networks those deliveries have dropped to about 14 days in Europe and 30 to 45 days in the Pacific.

Another successful program here at DSCP is the Maintenance, Repair and Operations (MRO) Prime Vendor Program. Sales in this program have risen from around \$1.6 million for the first year of the program (1997) to \$185 million last year. What makes the program so successful is that customers can get brand name products, including, but not limited to, plumbing, heating and air conditioning, lighting, wood, paint and tools, at competitive prices with much faster deliveries than the traditional supply system. And rather than submitting multiple requisitions for each project using MILSTRIP, they can now submit one consolidated order, saving time and simplifying their processes. Customers loved it but kept asking for installation and service in addition to the parts. So we started an MRO Services Prime Vendor Prowhich was just gram, awarded for the Northeast U.S. in September 2001.

To show you how

MRO Services works, let me share a recent example. The Marine Barracks in Washington D.C. was upgrading their security in the wake of September 11<sup>th</sup> and wanted to put security fencing around parking and water storage areas. They sent the urgent requirement to us on a Thursday in early October 2001 and requested the job be completed by the next Friday, 8 days later. On the same day the requirement was received (Thursday) we solicited for prices from the MRO Services vendors in the regions, and asked them to respond by 1:00 PM the next Monday. By 2:00 Monday we had made an award and the job was completed Friday night on schedule. Facilities Maintenance at the Barracks later emailed us their thanks and commented on the quick turn around.

I hope these examples leave you with the knowledge that DSCP is very flexible in how we accept orders and how we fill them. I welcome the opportunity to discuss the best way to support your needs and am confident my team can work out a solution that will satisfy you.

#### Special Contributors

Col Robert Degraphenreid Doug Steinmetz Walt Szychulski Tony Armentani Ralph Lund Tim Burbidge

Fred Gonzalez Kim Nichols Neil Kovnat Steve Ewing Maureen Leiter Anne Friend 

Sue Cohen Gerry Corcoran Bill Litz Robin Thomas Mary Jane Angelopolus

"General Store" Staff: Bill Ernst Debra Celli Tim Adams Janet Steffa Kevin Fitzpatrick

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direct from manufacturer to customer and may be ordered by National Stock Number via Military Standard Requisitioning and Issue Procedures (MILSTRIP) to RIC S9I.

- 3. Safety and rescue partnumbered items can be procured through either the Fire Fighting or Diving PV programs. The choice of which PV program is used to satisfy your requirements is dependent upon the items requisitioned. Orders may be placed via MILSTRIP, credit card or Military Interdepartmental Purchase Request (MIPR). Our PV contracts allow for brand name purchase of commercially available items, do not require government storage, include incidental services, utilize commercial return policies, and allow multiple items to be procured under a single requisition number. These PV contracts have been fully competed through large acquisition procedures and contain product add and delete clauses which allow the end user to add new items and delete obsolete items as necessary. Orders against PV contracts may be submitted as off-line requisitions to DSCP or directly to the prime vendor.
- 4. DoD Emall allows customers to place an order for items in DLA stock or directly from contractors participating in the program.

Emall system is fully operational. Safety and rescue equipment contractors are in the process of being Using the Internet and a added. powerful search engine, Emall quickly provides information on product availability from multiple sources, pricing and delivery options. Customers "shop" and place orders via a web page. Emall requires that vendors provide 24-hour shipping on Issue Priority Group 1 (IPG-1) requisitions and that contractors (or their shipper) post shipment information so customers may track requirements through final delivery. The DoD Emall, with registration instructions, can be accessed at: www.emall.dla.mil.

Requisitions for all of these support vehicles have no monetary limitations, do not require solicitation and, except for credit cards, are billed through Defense Finance and Accounting Service interfund billing procedures.

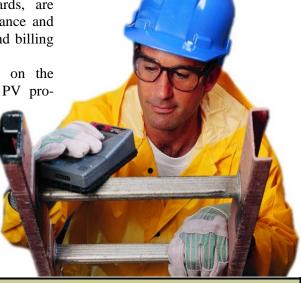
Additional information on the Fire Fighting and Diving PV pro-

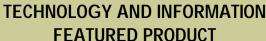
grams, as well as safety and rescue support, can be found at: www.dscp. dla.mil/gi/general/ gdinit.htm or www.dscp/ dla.mil/gi/general/ safetyandrescue/SAR. htm.

Comments or questions may be submitted via Email to: safety rescue@dscp.dla.mil or to one of the following customer liaison spe-

- Mara Bailey, (215) 737-4053, DSN 444-4053, Email: mbaily@dscp. dla.mil
- Vance Cooper, (215) 737-4057, 444-4057, Email: vcooper@dscp.dla.mil
- William Litz, (215) 737-4452, DSN 444-4452, Email: wlitz@dscp.dla. mil

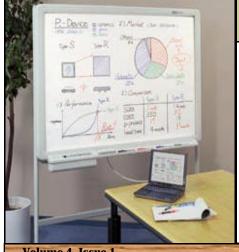
We look forward to serving your safety and rescue support needs.





The PC Whiteboard is the ultimate visual aid allowing you to display, print, fax, email, and teleconference from your location to the world. The Defense Supply Center Philadelphia offers several PC Whiteboards under our long-term agreement with Boise Cascade Office Products. The boards are very competitively priced and orders can be placed via requisition or credit card. Delivery can be expected within seven days.

For more information about Whiteboards and other ADP equipment, contact Suzan Cohen at (215) 737-4518, DSN 444-4518 or by Email: smcohen@dscp.dla.mil.



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# DSCP Awards Prime Vendor Pallet Contract for the Western United States

Recently, the Defense Supply Center Philadelphia (DSCP) General and Industrial Directorate (G&I) awarded a series of pallet prime vendor (PV) contracts covering the western United States and Hawaii. Back in July 2000, DSCP awarded a contract covering the region east of the Mississippi River. PV contract coverage now exists for the entire United States except for Alaska, which may be added at a future date. These contracts cover the supply of new wooden pallets, recycled content pallets and pallet management, which includes pick-up and disposal services.

Initial implementation is expected at the Defense Logistics Agency (DLA) Depots at San Joaquin, San Diego, Hill Air Force Base, Red River, Corpus Christi, Oklahoma City, and Pearl Harbor. Additional depots, military bases and installations that wish to capitalize on the savings advantages of the PV contract can be added as needed.

The contracts were awarded to three proven pallet manufacturers: Cutter Lumber Products in Livermore, Calif., Treen Box and Pallet in Bensalem, Pa. and Precision Wood Products in Vancouver, Wash. Contract highlights include emergency delivery, surge provi-

sion and direct vendor delivery. Prices are very competitive - well below standard prices. The contracts were awarded based upon freight on board destination with five-day delivery after ordering. Orders may be placed via telephone, facsimile, or Email.

For more information on this PV initiative, contact Steve Ewing at (215) 737-7447, DSN 444-7447, E m a i l a t: sewing@dscp.dla. mil.





The MRO Services Prime Vendor Program is a method whereby customers can acquire facilities maintenance services on Government bases and installations. The MRO Services include maintenance, repair and renovation of buildings and associated equipment as well as ancillary support such as landscaping, painting, and locksmith services.

Since its inception in September 2001, the MRO Services initiative has experienced steady growth. Twelve customers, representing every Branch of the military as well as the Pentagon, the U. S. Coast Guard, and the Federal Bureau of Prisons, have submitted requests for work.

Following the events of September 11<sup>th</sup>, several requests for security

enhancements have been received including a Marine Corps request for a secure fenced-in storage area that required both award and completion of work within a one-week window. The Marine Corps also requested the installation of a high security barricade system and the Air Force requested installation of entrance gate crash barriers. The Pentagon is using this initiative to install special high-tech steam trap valves to improve heating efficiency. The West Point Military Academy is utilizing the program to renovate a building and perform road repairs.

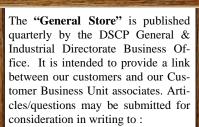
The interest generated so far is broad and the capabilities of this program are vast. Other potential customers that have expressed interest in this initiative include the State Department, Arlington National Cemetery, the Federal Bureau of Investigation Training Facility, the Smithsonian Institute, and many other military installations.

Existing MRO Services contracts cover the Northeast Region of the United States (including the District of Columbia, Md., Va., W.Va., Conn.,

Del., Mass., ME, N.H., N.J., N.Y., Pa., R.I., and Vt.). DSCP is now planning for the next region to be awarded.

For more information contact Doug Steinmetz, Regional Manager, at (215) 737-7940, DSN 444-7940; or Celestine Lennox, Contracting Officer, at (215) 737-8298, DSN 444-8298,

or via Email at: mroservices@dscp.dla.mil.



DSCP-ILBC 700 Robbins Ave Philadelphia, PA 19111-5096

or through email to: dcelli@dscp.dla.mil

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This initiative began as a tailored logistic support package (TLSP) for lighting items provided by the DSCP G&I Lighting Branch. Lighting representatives met with the F-16 Program Manager at Hill Air Force Base early in fiscal year 2001 to brief our TLSP, which included over 118 NVIS lighting items for the F-16 aircraft. After numerous discussions and strategy sessions, we increased the scope of the contract to encompass a DLA-wide effort that provides total F-16 NVIS support on more than 1,000 F-16 aircraft being modified for night vision capability.

The DLA Acquisition Team, led by the G&I Lighting Branch, developed and validated inventory requirements, technical specifications, procurement descriptions, and source approval documents. The Contract Support Working Group, through extensive market research, designed a comprehensive multi-year acquisition vehicle that includes electronic ordering, direct vendor delivery, surge support, emergency delivery options and a multi-source network of manufacturers

and vendors that will support sustainment of F-16 NVIS spares for the next ten years. Pre-solicitation meetings with potential suppliers and customers were conducted in order to fine tune the acquisition document and tailor the support criteria. After numerous adjustments and updates, the solicitation was released and industry responded with realistic, cost-saving offers that provide material support and timely delivery on the 160 NVIS lighting items. Each successful vendor has also agreed to support surge requirements and provide emergency deliveries in case of contingency operations.

This complex multi-year contract is a result of a total DLA team effort that included dedicated acquisition, inventory and technical specialists committed to providing continuous customer support and satisfaction through industry partnerships using integrated material support methods.

The point of contact for additional information is Robin Thomas who can be reached at (215) 737-7633, DSN 444-7633 or by Email: rthomas@dscp.dla.mil.

Amron International Diving Supply

Receives the
Defense Logistics Agency
(DLA) Vendor Excellence
Award for Woman-Owned
Small Business

On January 9, 2002, VADM Keith W. Lippert, Director of the Defense Logistics Agency (DLA) presented the DLA Vendor Excellence Award for a Woman-Owned Small Business to Amron International. The award ceremony was held in Springfield, Va. and attendance included Norma Ockwig, Amron President; John Ennis, Amron Vice President; George Allen, Deputy Commander of the Defense Supply Center Philadelphia (DSCP); Yvette Burke, Deputy Director of the DSCP General and Industrial Directorate (G&I); and Ralph Lund, Contracting Officer for G&I.

Amron International is a prime vendor (PV) with the Marine Lifesaving and Diving Program. Since the

terrorist attacks on September 11, Amron has been asked to support many military commands deployed and continually deploying in support of Operation Enduring Freedom. Much of the support that Amron is providing has been with "expedite" orders, which are shipped directly to the parent Command on both the East and West Coasts as well as to the theatre of operations.

Not surprisingly, Amron was well prepared to support the units deploying overseas and has been heavily involved providing diverse equipment required by Naval Special Warfare and like units. Amron would not have been as prepared had DSCP not developed the working relationship with our military customers, the vast network of vendors and manufacturers who initially produce the equipment, and the many freight carriers used to ship the equipment both within and outside of the continental United States.

As a result of this working relationship, Amron has worked for the past year developing equipment lists that are common to all units. These common equipment lists allow Amron to forecast usage with vendors

thereby insuring that ample product is availability for such situations. Because of this, Amron is able to consistently ship "expedited" orders, in many cases within 24 to 96 hours of receipt of order. Orders range from single line, single parcel items to dozens of line items and multiple pallet shipments.

As an example, Amron received an urgent call on the Amron military cell phone one Saturday morning last November. The request came from a West coast unit for an East coast unit supporting an already forwarddeployed platoon. The request came to Amron as a casualty report, the most urgent of all priorities. Fortunately for the Command, Amron had most of the requested equipment in stock and the remaining items were sourced that morning into the local economy. Once the equipment was confirmed and on hand, the order was delivered, via airfreight, that same afternoon.

For more information on the Marine Lifesaving and Diving PV Program, contact Ralph Lund at (215) 737-4154, DSN 444-4154 or by Email: rlund@dscp.dla.mil.

#### **Life Support Equipment Supports Survival Missions**

On December 13, 2001, a four-man crew of the 28<sup>th</sup> Air Expeditionary Wing B-1B Lancer ejected from their aircraft in the middle of the night over the Indian Ocean. All of the crewmembers were equipped with survival vests and a seat kit containing radios and several marking devices used to help track location. As reported in the Air Force Military News Link at <a href="www.af.mil/news/Dec2001">www.af.mil/news/Dec2001</a>, the Captain of the aircraft was quoted "The ejection sequence worked very well in the B-1. Each crewmember sits on an Aces ejection seat, which is the best in the world. But, several five-second events have to go on to get us out of the aircraft; hatches have to go off the aircraft, and eventually, our seat fires, and we exit the aircraft. And basically, once you pull the ejection handles, everything is automatic: I'm ejected out of the aircraft, my parachute opens automatically, my seat kit deploys with my life raft. Everything worked as it should have for me."

The crew remained in the water for approximately two hours and was rescued through the efforts of servicemen in the air and on the water. The aircrew of the KC-10 and the crew from the USS Russell teamed to recover the downed four-man crew. DSCP supplies the many items in support of such survival and rescue missions, including:



#### · LPU-9/P Container Assembly (4220-01-316-7188)

- A critical life support component used on the LPU-9/P life preserver (attached to the parachute harness) worn by crewmembers in various aircraft (B1, B2, F-15, F-16, F-117, A-10). The life preserver consists of a flotation cell that is stowed within this container assembly. The container assembly includes a special designed zipper that retains the cell in place, as well as interfacing with the activation process, which allows the zipper to separate, so the cell can be inflated. This unit allows the user to remain afloat until search and rescue teams arrive.

#### • LRU-16/P One Man Inflatable Life Raft (4220-01-003-6763)

- This raft is stowed under the crewmembers ejection seat. Once the crewmember is in the water and conscious, this component can be used for survival purposes. The raft is equipped with survival equipment (strobe l Light, electronic beacon, etc.) to assist search and rescue teams.

DSCP also provides the Warfighter with a wide variety of equipment to all military services and federal activities that includes diving, marine lifesaving, hyperbolic, search and rescue, and tactical equipment. Another example of our efforts to support the military is the MK 1 Life Preserver or "float coat" used by all Warfighters operating on landing platforms such as aircraft carriers or helicopter support ships. DSCP has contracts in place that are producing over 4000 MK 1's per month. The actual product can be viewed at: <a href="https://www.chinfo.navy.mil/navpalib/ships/carriers/rainbow.html">www.chinfo.navy.mil/navpalib/ships/carriers/rainbow.html</a>. Orders can be placed with DSCP using MILSTRIP requisitioning by NSN. For a complete listing of NSNs, contact Mr. Abie Fuller at (215) 737-4052, DSN 444-4052 or Email: afuller@dscp.dla.mil.

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#### G&I Container and Drum Team Supports ALL of Your Shipping and Storage Requirements

As a result of last September's national tragedy, there has been an increased emphasis and regard for more efficient supply chain management of containers and drums. G&I's Container and Drum Team has been expanding its efforts to procure these items using the most efficient means possible to satisfy customer requirements. We have several long-term contracts (LTCs) and a Prime Vendor Initiative (PV) in place to support the warfighter's shipping and storage requirements.

#### Federal Supply Class (FSC) 8145

#### - Specialized Shipping and Storage Containers

Over the next few months, several LTCs, featuring Vendor Managed Inventory (VMI), will be awarded to container contractors for various types of containers. VMI, a groundbreaking partnership between the Defense Supply Center Philadelphia (DSCP) and AAR Cadillac, will enhance DSCP's quick response to the

customer. As other contracts are awarded, other vendors may use VMI if customer demand necessitates. The first two LTCs were awarded to AAR Cadillac and CMCI. Both companies provide specialized containers that can be customized to meet the individual needs of the warfighter. AAR Cadillac containers are certified for airlift and helicopter operations, and are weather-

proof and sand proof. CMCI provides the QUADCON/TRICON type of specialized containers. Customizing includes racks and shelving, kits, dehumidifiers, and accessory configuration kits.

Twenty-foot and forty-foot dry freight steel cargo containers, either new or refurbished, are now available. These containers conform to standard industry sizes and are forklift tested to 16,000 lbs per 44 square inches. They come standard with two doors that open at one end and can be customized to meet your specific requirements. Following are the applicable National Stock Numbers (NSNs):

o 40' New: 8145-01-463-8555

o 40' Refurbished: 8145-01-463-3182

o 20' New: 8145-01-463-8553

o 20' Refurbished: 8145-01-463-3177

The G&I point of contact (POC) for these programs is Maureen Leiter, who can be reached at (215) 737-7355, DSN 444-7355, or by Email: mleiter@dscp.dla. mil.

#### **Drum and Can Prime Vendor Program**

DSCP has partnered with Myers Container, (www.myerscontainer.com), located in Emeryville, Calif., to provide drums and cans (FSC 8110) through a PV program. This PV program allows a single vendor to supply containers, ranging in size from one quart to 110 gallons, to all military sites in the United States with minimal leadtime requirements. Drums include United Nations (UN) POP numbers and hazardous material drums. Contract activities such as order placement, order review, training, problem resolution, etc. are handled via an electronic commerce system. The PV also provides alternative ordering options such as facsimile, phone and Email. Myers Container meets the federal definition of

a small business and every Myers facility has been ISO 9002 certified since 1994.

For additional program information, contact Ann Friend at (215) 737-7520, DSN 444-7520, Email: afriend@dscp.dla.mil. Let DSCP support your specific move and store need. Give us your requirements and we'll create a custom tailored

support package (TLSP) to meet your needs!

Federal Stock Classes (FSC) supported by the G&I Container and Drum Team include:

5410 Prefabricated & Portable Buildings

**5430 Storage Buildings** 

5450 Miscellaneous Prefabricated Structures

8105 Bags & Sacks

8110 Drums & Cans

8115 Boxes, Cartons & Crates

8125 Bottles & Jars

8130 Reels & Spools

8135 Packaging & Packing Bulk Materials

8145 Specialized Shipping & Storage Containers

For information on these and other products visit our website at: www.dscp.dla.mil/gi/general/pgcont.htm.



The
Back
Porch
By Yvette Burke
Deputy Director,
General &
Industrial
Directorate

As you can see from some of the new initiatives and products highlighted in this issue, changing the way we do business to improve customer support is a constant focus in the General and Industrial Directorate of the Supply Defense Center Philadelphia. Some of the changes have short-term results and others, a more long-range view. I'd like to tell you about some of the improvements we are implementing in the next couple of years.

To become more "customer driven" and take advantage of today's technology, our Headquarters, the Defense Logistics Agency (DLA), is using a

management tool, the Balanced Scorecard (BSC) to clarify strategies, provide meaningful measures of each strategy and specify which initiatives will help accomplish the strategy. The DLA strategies flow to DSCP, and we drill down in the General and Industrial Directorate. There are four quadrants under the Balanced Scorecard: Customer. Internal Process. Learning and Growth, and Financial. By optimizing our short-term performance in each quadrant, those who use our services will benefit, as well as our organization as a whole. Every year we will track our performance to see if initiatives are working as forecast or need some revision. The goal is "perfect order fulfillment", or meeting every criterion the customer has on a successful transaction. Our two most significant goals for the customer quadrant in 2002 are Class IV wartime planning and IPV Generation II acquisition development.

DLA has also undertaken a massive software and process improvement project know as Business Systems Modernization (BSM). The project is in response to the realization that our current systems are too slow, too costly, too labor intensive to maintain and don't provide the benefits that present day software does. We will methodically move from government owned and operated systems to commercial off the shelf (COTS) systems while reengineering our processes over the next several years. The software has already been selected; SAP and Manugiswill replace tics SAMMSTEL legacy sys-Plans call for a

"concept demo" phase later in 2002, where we use the software on real items to see how the new systems work and where they can be improved. At DSCP, we formed a Customer Directorate in December 2001, and are staffing customer account specialists and demand planners, who will interact with customers to agree on the best strategies for supporting your mission. This will provide a face to you, the customer, to improve forecasting so we can ultimately improve support.

These changes will affect both our workforce here and our interactions with you, but I assure you, that by becoming "customer driven", we will both benefit.



#### <u>Industrial Prime Vendor Generation II - An Overview</u>

The Benchstock Unit of the General & Industrial Directorate (G&I) has a team of professionals dedicated to refining an innovative material management strategy referred to as Industrial Prime Vendor Generation II (IPV Gen II).

The IPV Gen II program is a totally innovative, performance-based logistics program designed to address these policy directives, budget changes and operational needs of the Department of Defense (DoD). It is an initiative that uses best value to manage suppliers in order to: (1) focus on customer service and readiness, and (2) solve problems by buying response time, quality and reliability. IPV Gen II improves upon the original IPV pro-

gram design by arranging the customer groupings so that the requirements will result in greater efficiencies in pricing. It also contains a more complex structure that allows a variety of support mechanisms to be accessed by the integrator. Under the IPV Gen II concept, the prime vendor will simultaneously manage various sources of supply including DLA strategic sources, DLA Depots and commercial sources.

The IPV Gen II program represents an alternative logistics support solution that transfers traditional DoD inventory, supply chain and technical support to the supplier for a guaranteed level of performance at the same or reduced cost. It is a fundamental change in DLA's approach to military

readiness and industrial mobilization. The purpose is to provide efficient supply chain management and parts inventory control of bench stock at a level that will ensure weapon system readiness at all times, but especially considering the realities of the new political regime and military threats which are not visible and not predictable.

IPV Gen II is one of the overarching strategies for leveraging peacetime assets to provide wartime support in the new millennium.

For more information on this initiative, contact Mary Lou Van Note at (215) 737-5189, DSN 444-5189, Email: mvannote@dscp.dla.mil